

Achieving FISCAL HEALTH

1. Spend within our means – How much can we spend?

- a. Start with revenues, not expenditures
- b. Differentiate ongoing vs one-time
- c. Distinguish program vs general government

FISCAL
SUSTAINABILITY

2. Establish and maintain reserves – What do we need for the future?

3. Understand variances (budget vs actual) – Why is there a “gap”?

4. What is the true cost of doing business – What is it that we do?

- a. Program inventory
- b. Mandated vs non-mandated
- c. How much do they cost
- d. Identify net cost

“It costs how much” ????

5. Incorporate economic analysis and long-term planning into decision making – What does tomorrow look like?