

SALVATORE G. DICOSTANZO
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EXPERIENCE

**Port Representative – Port of Long Beach
Longshoreman**

International Longshore and Warehouse Union (ILWU) – Local 13
February 2007 – Present

The position of Port Representative reinforces the lines of communication between the ILWU Local 13 and the Port of Long Beach. Responsibilities include attending various Port meetings, reviewing Port documents, conferring with Port staff and remaining current on relevant industry matters. Regular reporting is provided to ILWU Local 13 Elected Officials, primarily the President, who provides direction to the Port Representative.

As the labor force for the combined ports of Los Angeles and Long Beach, the members of Local 13 are responsible for the movement of cargo between various forms of intermodal transportation in the nations' largest and busiest ports.

Secondary Mathematics Teacher and Instructional Coach

Los Angeles Unified School District (LAUSD)
April 2001 – February 2007

I served in several capacities while employed by LAUSD. Initially hired as a substitute teacher for Local District 8, I was soon selected as a secondary mathematics teacher at Richard Henry Dana Middle School. In my tenure as a classroom teacher I actively served on many committees, achieved Master Teacher status and was ultimately elected Mathematics Department Chairman. My last position as Mathematics Instructional Coach, gave me the opportunity to formulate and implement pedagogical strategies on the whole school and local district levels.

Claim Specialist

State Farm Mutual Automobile Insurance Company
1993 – 2001

The duties involved in this position necessitated excellent time management, interpersonal skills and a high degree of professionalism. Responsibilities included determining coverage, assessing liability, and ultimately evaluating and negotiating claims arising from bodily injury automobile accidents. Outside of my official role, I voluntarily served on numerous councils, as well as a Continuing Education Instructor and as a Public Affairs Liaison. Circle of Excellence Award Nominee.

Loan Representative

The Hammond Company – *The Mortgage Bankers*, Industry, CA
1992 – 1993 CA DRE # 01156089

In this role I successfully generated millions of dollars in lending business by originating real estate loans for residential market investors. Core responsibilities included employing sales and marketing strategies, assisting and counseling applicants, managing inventory and coordinating with loan processing and underwriting personnel.

EDUCATION

University of Southern California, Los Angeles

Bachelor of Science in Business Administration - May 1992
Emphasis in Real Estate Finance and Marketing

California State University, Dominguez Hills

Professional Clear Secondary Teaching Credential - December 2004
Business, Supplementary Mathematics, CLAD Emphasis

California State University, Long Beach

Global Logistics Specialist – Professional Designation
(Partial Completion)

The Institutes

Chartered Property Casualty Underwriter (CPCU)
(Partial Completion)

**COMMISSIONS
& BOARDS**

City of Los Angeles

**El Pueblo de Los Angeles Historical Monument
Commissioner, President, Vice President**
May 2014 – Present

Center for International Trade and Transportation

California State University, Long Beach
Policy and Steering Committee Member
March 2020 – Present

VOLUNTEERISM

Harry Bridges Institute
Mary Star of the Sea Parish
Boys' and Girls' Club of San Pedro
Junior Achievement of Southern California
Habitat for Humanity